

Business Development Executive

JOB DESCRIPTIONS:

- Develop business plans covering sales, revenue, and expense control
- Promoting and branding awareness of the company products & services
- Track and achieve planned or gain new sales goals
- Collaborate with the marketing personnel for sales & branding purposes
- Prepare and submit sales contracts, monthly reports and update accordingly
- Conduct sales training when required
- Give sales presentations to prospective or potential clients
- Evaluate clients' needs and maintain client records
- Undertake any other tasks and responsibilities assigned as and when required

JOB REQUIREMENTS:

- Minimum Bachelor Degree in any field, preferably in Science
- 3-5 years of working experience in the pharmaceutical industry will be an advantage
- Working experience in Stem Cells/Cellular therapy will be additional advantage
- Valid driving license and possess own vehicle
- Self-motivated, proactive, and good interpersonal skill
- A great team player who is also able to work independently